



## FINANCE & ADMINISTRATION

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### SUPPLEMENTAL LETTER FOR FY 2013 ANNUAL HUB REPORT FOR AGENCY 749

Texas A&M University-San Antonio remains fully committed to making a good faith effort to effectively promote and expand procurement opportunities with Historically Underutilized Businesses (HUBs). Our goals are to continue our good faith effort by providing an environment that will increase HUB participation, to participate in HUB community outreach programs and to promote HUB participation through procurement opportunities.

Below is a list of HUB outreach activities and initiatives:

- Assisted qualified minority and woman owned businesses to become HUB certified.
- Promote HUB participation within all University departments.
- Present monthly HUB progress reports to University administration.
- Developed and presented a "How To Present Yourself" program. The program is designed to teach HUB vendors how to present themselves to buyers.
- Sponsored a booth and attended the annual Small, Minority, Women and Veterans Business Owners Conference in San Antonio.
- Maintain an open door policy with all vendors in order to introduce the University and communicate current and future needs and growth.
- Present "How to Do Business with Texas A&M University-San Antonio during local HUB forums.
- Continued participation in a mentor protégé program with a local contractor and a HUB vendor.
- Attended A&M System HUB meeting to keep up to date on new HUB laws and/or policies.

Texas A&M University-San Antonio is one of the fastest growing universities in the State of Texas. The University remains dedicated to growing and supporting its HUB Program and will continue its good faith effort of supporting HUB businesses.

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Rick Trefzer  
Asst. VP for Finance & Administration

A handwritten signature in black ink, appearing to read "J.J. McQuade", written over a horizontal line.

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